

ADRIAN DITA

Professional Summary

Seasoned Corporate-Affairs Director with more than 15 years of experience in a fast-paced and dynamic environment. Track record of achieving exceptional results in government relations and public affairs. Motivated leader with strong organizational and prioritization abilities.

Skills

- Administration and Management
- Judgment and Decision Making
- Complex Problem Solving
- Active Listening
- Critical Thinking
- Social Perceptiveness
- Communications and Media

Experience

President

11/2017 to Present

ACATS Romania – Bucharest

The Compensation Office for Special Technical Procurement is the only competent authority in offset operations in Romania, in accordance with the provisions of GEO no. 189/2002. The offset was thought by the Romanian government as a very powerful tool to support the national development strategies of the country.

- The current objectives of the offset aim at strengthening the national defense capability, transforming, modernizing and supporting the defense industry externally.
- Monitoring of how foreign companies fulfill their offset obligations and to identifying the ways by which maximum offset benefit can be achieved through the implementation of strategic projects.
- Review and analyze legislation, laws, and public policy, and recommend changes to promote and support interests of both the Agency and other public sector stakeholders.

President

05/2017 to 11/2017

ANCOM – Bucharest

Oversight of the implementation of the national policy in the domains of electronic communications, audio-visual communications and postal services. The activity was dedicated to fulfilling the authority's mission to:

- protect the interests of the communications consumers in Romania.

- promote competition in the communications market
- ensure the management of scarce resources encouraging innovation and efficient investments in infrastructure
- represent Romania in various international institutions: BEREC (Body of European Regulators for Electronic Communications - EU Agency), ITU (International Telecommunications Unit - UN Agency in the IT&C industry), UPU (Universal Post Union - Agency of the UN).

Director Public Affairs

11/2015 to 05/2017

Telekom Romania – Bucharest

Formulates and oversees the implementation of the public affairs strategy for Telekom Romania with focus on:

- Strategic Government and Shareholders relations
- Promoting corporate positions with Senior Government officials and other external audiences
- Endorsing the external communication strategy
- Monitoring relevant public policy, legislative, regulatory and political issues.

Advisor External Affairs

06/2014 to 10/2015

Telekom Romania – Bucharest

- Developed and implemented a strategic government and stakeholder relations program supporting the business objectives and reputation.
- Developed and maintained an open, transparent and permanent dialogue with the Romanian Government bodies and other Romanian authorities.

Director Corporate Affairs

01/2010 to 06/2011

IRS Management SA – Bucharest

International Railway Systems (IRS) is a group of companies which includes SEVERNAV, Astra Vagoane SA, MEVA S.A., msv Metal Studenka (Slovakia), Grafitti BBDO which acted as an integrated supplier for rail connected business, marine manufacturing, media and advertising.

- Led the lobby and government relations activities in Romania
- Coordinated the business development activities for Middle East and North Africa
- Active engagement with the Ministry of Foreign Affairs (MAE) with the economic attaches

Director Corporate Affairs

06/2002 to 01/2010

Vodafone Romania – Bucharest

- Lead the government relations and lobby activities for Vodafone Romania
- Oversee the implementation of the external communication strategy
- Active relationship building with various central and local authorities, government bodies.
- Active analysis on industry issues, community relations and public Policy to integrate with the

corporate affairs strategy of Vodafone Romania.

- Oversee the CSR initiatives and projects

Education

Graduation Certificate: Strategic leadership in national security National Defense College - Bucharest, Bucharest	Nov 2004
MBA: Management ASEBUSS - Bucharest, Bucharest	Sep 2003
Bachelor of Arts: Commercial, Financial and Banking Relations Romanian-American University - Bucharest, Bucharest	Sep 1998
Bachelor of Science: Fine Mechanics University Politehnica of Bucharest - Bucharest, Bucharest	Sep 1991
High School Diploma: Military High School - Breaza, PH	Sep 1982